

MAZARS IN VIETNAM





MAZARS, AN INTERNATIONAL PLAYER

**A CORPORATE
CULTURE SHAPED
BY DIVERSITY,
INDEPENDENT
THINKING AND
A STRONG
COMMITMENT
TO SERVING OUR
CLIENTS.**

Mazars is an international, integrated and independent organisation, specialising in audit, accountancy, tax, legal and advisory services. Mazars currently has its own offices in 77 countries, across five continents, with 17,000 professionals. Through its correspondent agreements, joint ventures and representative offices, Mazars can operate in 21 additional countries and provide its clients with professional teams, who all share the same commitment to quality and a common determination to maintain the highest technical and ethical standards. Mazars' continually expanding portfolio of services reflects the Group's ambition: to provide its clients, whether they are international corporates, SMEs or individuals, with tailored-made and global solutions to help them achieve sustainable growth.

Since 2004, Mazars has enjoyed dramatic growth in the Asia Pacific region and now has more than 3 500 professionals sharing the same values and sense of responsibility across Asia in 14 different countries.



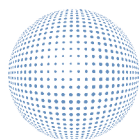
More than
17,000
professionals



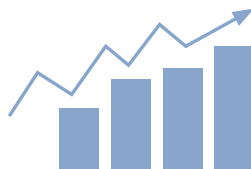
77
countries



> 450
listed audit clients
in 20 markets



923
Partners



€1,25^{Bn}
Turnover



260
offices
Global Coverage

MAZARS IS AN INTERNATIONAL, INTEGRATED AND INDEPENDENT ORGANISATION, SPECIALISING IN AUDIT, ACCOUNTANCY, TAX, LEGAL AND ADVISORY SERVICES. THE GROUP DRAWS ON THE EXPERTISE OF OVER 17,000 PROFESSIONALS TO ASSIST MAJOR INTERNATIONAL GROUPS, SMES, PRIVATE INVESTORS AND PUBLIC BODIES IN THE 77 COUNTRIES THAT ARE PART OF ITS INTEGRATED PARTNERSHIP.

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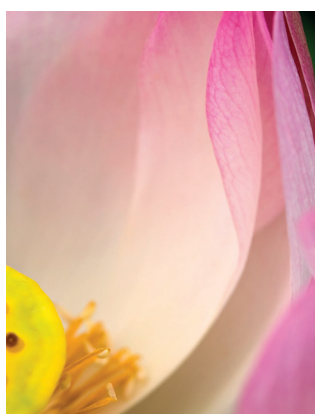
Mazars in Vietnam was established in 1994 to provide professional accounting and business advisory services to foreign and local organisations and has since grown to become one of the premier mid-tier firms in the country. We currently provide services to a variety of clients from our offices in Hanoi and Ho Chi Minh City. Our clients are both large and small and operate across all commercial, industrial and Not-for-profit sectors. We are well known for providing high-quality professional services and have the ability to communicate well in English, French and Vietnamese.

With around 130 staff, our multi-disciplinary team of professionals comprises Chartered Accountants, Certified Public Auditors, Tax Lawyers, Masters in Accounting and Finance, Masters in Business and Administration and Cost Accountants, who are all well equipped with the requisite business and technical skills, experience and knowledge base to deliver customised solutions to our clients. With their respective competencies, our professionals are capable of developing competitive advantages and sustainable values for a wide range of businesses.

KEY NUMBERS: 22 YEARS IN VIETNAM WITH OVER 130 STAFF, FROM 7 DIFFERENT NATIONALITIES AND DEDICATED DESKS. WE EMPLOY SPECIALIST TEAMS WITH REAL BUSINESS EXPERIENCE TO ENSURE THAT WE SUPPORT DYNAMIC ENTITIES THROUGH EVERY STAGE OF THEIR GROWTH, IN AN EFFECTIVE WAY.



A WIDE RANGE OF SERVICES TO MEET YOUR NEEDS



Audit & Assurance

- Statutory audits
- International GAAP and specific jurisdiction GAAP audits
- Internal audit
- NGO, Donor Funded, and Not-For-Profit auditing and consulting

Accounting and Business Process Outsourcing

- Accounting and preparation of financial statements
- Accounting reviews
- Payroll outsourcing and statutory insurance contribution outsourcing

International and Local Taxation

- Tax advisory
 - Individual and corporate tax advisory and planning
 - Withholding tax advisory and planning
 - Tax authority representation (tax rulings and tax audits)
 - Transfer pricing reviews and advisory
 - Tax due diligence reviews and periodical/pre-tax finalisation audit review
- Tax compliance
 - Registration, declaration of individual, corporate tax, VAT and foreign contractor tax
 - Tax refunds assistance and representation

Business Start-up Assistance

- Advice on investment and administrative procedures
- Processing the investment licence
- Assistance in recruitment and human resource management
- Assistance with various other administrative procedures post licensing

Financial Advisory Services

- Due Diligence
 - Business Planning & Valuation
 - Corporate Finance
-



BUILDING LASTING RELATIONSHIPS



We value long-term business and personal relationships and we strive to strengthen them through each new assignment.

Each of our clients is assisted by a lead Partner who understands their unique situation and has extensive knowledge of the industry and/or business sector. Each of them will mobilise a dedicated team of specialists in order to provide the best professional advice. We focus on our clients' agendas and on delivering value through a personal touch backed by extensive experience.

We can draw from Mazars' global integrated partnership offering a wealth of advantages, particularly to companies aiming for international expansion. Our international Partners know each other well, work together and can personally recommend their counterparts in other offices around the world, who will ensure solutions that fit your needs.

QUALITY AND ETHICS

In all aspects of our business, we are proud to say we remain unconditionally faithful to the values and principles that have always guided us. We are convinced that they form the foundations of any successful assignment and are key to establishing long-term fruitful relationships with our clients. We strictly abide by all applicable national and international rules, standards and regulations. But we also firmly believe that what makes a real difference is the quality of our staff and Partners.

The Mazars team is comprised of responsible, accountable professionals who will never compromise their commitment to integrity, ethics and independence. All Mazars offices around the world share these values and principles, which are part of our corporate DNA. That is why whether you work with us in Vietnam or in any other country where Mazars is present, you can count on us to be reliable, honest and independent advisors.

Mazars is present in 5 continents.

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