

**Invitation to the**

**Doing Business in Kazakhstan Program**

**(incl. visit to EXPO 2017, Astana, Kazakhstan)**

**January, 2017**

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**About Almaty Management University**

Almaty Management University is an internationally recognized leader of business education. Our programs have received well-deserved recognition in Kazakhstan and internationally.

Among the main achievements of the University is the recognition of the global rating agency Eduniversal as a business school №1 in Kazakhstan.

In 2016, Alma University MBA programs got a global re-accreditation by AMBA (Association of MBAs, UK, [www.mbaworld.com](http://www.mbaworld.com)) to the maximum possible period of 5 years.

GSB AlmaU is the only one business school in Central Asia and the Asian part of the CIS, which has this prestigious global accreditation

**About GSB AlmaU**

GSB AlmaU is an educational platform for top and middle-level managers in the local and international MBA and DBA programs and trainings.

GSB programs are aimed to train and prepare the new generation of Kazakhstan top managers for all sectors of economy, constantly seeking self-renewal in professional intellectual and culture sense and able to generate and put into practice new ideas and management solutions for future development of companies and economy of Kazakhstan and global economy.

The programs of GSB are offered in Almaty, Astana, Atyrau, Aktobe, Pavlodar, Kyzylorda, Oskemen and Shymkent.

**ALMAU GRADUATE SCHOOL OF BUSINESS**

presents:

**«DOING BUSINESS IN KAZAKHSTAN»**

**Why Kazakhstan?**

Over 25 years Kazakhstan has reached good economic development, the country is rapidly developing new technologies, innovation, growing up young professionals. The State has managed to maintain stability in a multinational society. Kazakhstan get the respect and recognition of the international community

**Program Description:**

The program «DOING BUSINESS IN KAZAKHSTAN» specifically designed for foreign students and entrepreneurs who want to learn the basics and specifics of doing business in Kazakhstan.

**Program Benefits:**

An opportunity to study features of the Kazakhstan legislation, with managerial approaches of doing business, cross-cultural and historical features of business in Kazakhstan, and also to receive the brief summary about features of corporate management in Republic of Kazakhstan.

**Program Summary:**

**Venue:** Astana city

**Estimated dates** – from June 10 to September 10, 2017

**Training duration:** 1 week

**Total quantity of hours of the program:** 48 contact hours

**Price:** $1200.

**The number of students in a group:** 20 students

**Teaching language:** English

**The offered stuff:** leading business coaches and experts of University in the direction of the specified subjects having extensive managerial, consulting, teaching experience

**Graduation documents:** The certificate on completion from Almaty Management University

**Program Itinerary\*:**

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| Time | Course /Event Activity |
| 1st Day | |
| 9.00 -9.30 | Opening of the «Doing Business in Kazakhstan» program |
| 9.30 – 11.10 | Business Culture in Kazakhstan / |
| 11.10 -11.30 | *Coffee break* |
| 11.30 -13.10 | Kazakhstan 2050 / Macroeconomic context |
| 13.10-14.10 | *Lunch break* |
| 14.10-15.50 | Cultural aspects of organizational behavior in Kazakhstan / Business Culture in Kazakhstan |
| 17.00-19.00 | **Sightseeing Tour in Astana**  (guided) |
| 19.30 | *Dinner. Taste of kazakh national cuisine* |
| 2nd Day | |
| 9.30 – 11.10 | The legal aspects of business in Kazakhstan: Business Climate |
| 11.10 -11.30 | *Coffee break* |
| 11.30 -13.10 | The legal aspects of business in Kazakhstan: the protection of foreign investors |
| 13.10-14.10 | *Lunch break* |
| 14.10-15.50 | The legal aspects of the business in the Republic of Kazakhstan: registering and doing business in the Republic of Kazakhstan |
| 15.50-16.10 | *Coffee break* |
| 16.30-18.00 | Meeting at JSC «KAZNEX INVEST». Investment opportunities of Kazakhstan |
| 3rd Day | |
| 10.00 – 13.00 | Visiting EXPO 2017 |
| 13.00-14.00 | *Lunch break* |
| 14.00-17.00 | Visiting EXPO 2017 |
| 17.00 | *Free time* |
| 4th Day | |
| 9.30 – 11.10 | Starting a business in the Republic of Kazakhstan: planning and implementation |
| 11.10 -11.30 | *Coffee break* |
| 11.30 -13.10 | Starting a business in the Republic of Kazakhstan: planning and implementation |
| 13.10-14.10 | *Lunch break* |
| 14.10-15.50 | Industry niche and priorities for foreign investors in Republic of Kazakhstan . JSC «KAZNEX INVEST» |
| 15.50-16.10 | *Coffee break* |
| 16.10-18.00 | The success story of the foreign investor in Kazakhstan  Meeting with the foreign investor / Master class by famous businessman |
| 18.30 | *Dinner* |
| 5th Day | |
| 9.30 – 11.10 | Features of the corporate governance in Republic of Kazakhstan |
| 11.10 -11.30 | *Coffee break* |
| 11.30 -13.10 | Features of the corporate governance in Republic of Kazakhstan |
| 13.10-14.10 | *Lunch break* |
| 14.10-15.50 | Meeting with the National Chamber of Entrepreneurs |
| 15.50-16.10 | *Coffee break* |
| 16.10-18.00 | Meeting with local business. Networking. |
| 6th Day | |
| 9.00-13.00 | Company visit 1 |
| 13.00-14.30 | *The Lunch for participants* |
| 15.00 – 18.00 | Company visit 2 |
| 18.30 | The official end of the program «Doing Business in Kazakhstan». Presentation of certificates |
| 19.30 -21.00 | *Farewell dinner* |

\* The content to be adjusted based on your preferences

**Company Visits** (not limited to)**:**

1. JSC «Akmola car-repair plant». <http://vrz.kz/>
2. LLP «Eurocopter Kazakhstan Engineering" - subsidiary of EUROCOPTER (France / Germany) // <http://www.eurocopterke.kz/index.php/2016-09-15-03-22-46>
3. LLP «Astana Solar» - a subsidiary of the "" Kazatomprom "National Atomic Company - the world leader in uranium production // http://astanasolar.kzKazBeef Ltd // [www.kazbeef.com/](http://www.kazbeef.com/) - в 2,5 часах езды от Астаны.
4. LLP "The first wind power station" (180 km from Astana). // Http://www.pves.kz/; <https://www.youtube.com/watch?v=gRF-ixxtXJQ>
5. BI Group Construction, Bazis-A, Highwill
6. BI Group Construction,  Bazis-A, Highwill
7. LLP "Kazakhstan Pipe Plant» <http://ktz.kz/>
8. Companies from the fields of mechanical engineering, wood processing, construction materials and others <Http://astana2050.kz/ru/home/388>
9. Meeting with the Diplomatic Missions of the representatives’ countries
10. Meeting with companies upon request

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**Contact Us:**

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