



## **Exciting Opportunity: Student Recruitment Representative in Mexico!**

### **Audencia:**

Audencia, a prominent business school in France, stands out for its commitment to excellence since its establishment in 1900. The institution is renowned for cultivating responsible and innovative leaders who contribute globally. Offering diverse undergraduate, graduate, and executive education programs, Audencia emphasizes social responsibility, sustainability, and internationalization. With a focus on entrepreneurship and corporate social responsibility, the school prepares students for dynamic professional environments. Audencia's dedication to academic excellence and forward-thinking education makes it a key institution for aspiring business leaders.

### **Student Recruitment Representative**

Are you a highly motivated individual with a passion for student recruitment? Audencia EES is looking for a dynamic In-Country Student Recruitment Representative for Mexico to join our team. This role is a fantastic opportunity to play a crucial part in increasing student enrollment and elevating our brand in Mexico.

### **Key Responsibilities:**

#### **Student Recruitment:**

- Execute targeted recruitment assignments to boost student enrollment.
- Foster academic partnerships between Audencia and other B2B/HEIs in Mexico.

#### **Event Coordination:**

- Manage and coordinate fairs and events to enhance student recruitment, brand awareness, and visibility.

#### **Program Promotion:**

- Promote our diverse portfolio of programs within the assigned territory, aligning with our policies and procedures.
- Support prospective students in enrolling in certificate or degree programs.

#### **Information Assistance:**

- Provide detailed information about our programs, facilities, and services.
- Assist prospective students in completing and submitting application forms.

#### **Interviews and Guidance:**

- Arrange individual interviews to guide students on program selection, admission processes, and English language testing if required.

#### **Collaborative Agreements:**

- Represent Audencia in the development of collaborative agreements with B2B/HEIs (fee-paying students).
- Enjoy additional bonuses for successfully closing agreements.

### **Requirements:**

- Proficiency in representing and recommending our institution to B2B/HEIs and students in line with international recruitment policies.
- Willingness to actively participate in various dissemination activities, including trade fairs and campus presence.

**Remuneration:**

€1400 plus commission (not negotiable)

**Additional Information:**

- Receive comprehensive information on program characteristics, prices, admission conditions, and sales materials.
- Inform prospective students about French immigration policies, educational regulations, and the unique experience of living and studying in France.
- Stay informed about potential changes to program prices and conditions, with prior notification.

If you are enthusiastic about student recruitment and eager to build strategic partnerships, we invite you to apply. Please send your resume and a cover letter to [international@audencia.com](mailto:international@audencia.com)

Join Audencia EES in shaping the future of international education!

\*Note: This position may involve occasional travel within and around the assigned territory