

Détail de l'offre : Branch Office Manager for Shenzhen Office

Partenaire	CCF	Chambre de Commerce et d'Industrie Française en Chine (CCI FRANCE CHINE)
Adresse		Suites 201-222, 2F, Building 81, No 4 Gongti North Road Chaoyang District, Beijing 2/F Mayfair Tower, 83 Fu min Road, Shanghai Room 802, 8/F Leatop Plaza, 32 Zhujiang Dong Road, Zhujiang New Town, Guangzhou / Room 318, 3/F Chinese Overseas Scholars Venture Building, Shenzhen Hi-tech Industry Park, Shenzhen
Ville		Pékin Shanghai Canton Shenzhen
Référence		21D1616725726
Titre		Branch Office Manager for Shenzhen Office
Description du poste		<p>Key Account:</p> <ul style="list-style-type: none"> * Maintaining relationship with key account customer * Coordination between packing house, key account customer and French team (in Shenzhen for Quality, in France for Production) * Planning for safe stock according to sales stats and clients' forecast * Monitoring order process and make sure on time delivery * Follow up new product development process with French team and present to key account <p>Sales:</p> <ul style="list-style-type: none"> * Maintaining relationship with the existing distributors and partners in Greater China * Prospection for distributors and factories & Creation of partnership with famous brands * Visiting customers, organizing and attend exhibitions * Building our brand in the zone via social media with the team * Ensure the achievement of sales goals
Type de contrat		Emploi
Description de la société		<p>Location: Shenzhen Sector: Clothing, Textile, Garment & Trading Starting date: ASAP</p> <p>ABOUT THE COMPANY</p> <p>Our client is a leading manufacturer of heat transfer films for textiles. It was founded in France with subsidiaries opening in the USA, Hong Kong, and in Shenzhen. They have become a global name in its sector, they currently sell its products in over 80 countries worldwide, primarily through its distribution network. They have a reputation of highly stable, high-quality products.</p> <p>They are now recruiting a Branch Office Manager for Shenzhen Office. He/She will be reporting directly to Managing Director for Asia-Pacific and managing a team of three Chinese staffs. Also, He/She will stay in daily, close contact with the other French colleagues from the same office who take care of the Asia-Pacific Zone. The position offered is very exciting with a deep international culture and numerous various tasks within a very dynamic, in constant growth company.</p>
Localisation		Shenzhen
Pays		Chine
Profil recherché		<p>Native Chinese speaker, fluent in English. French and Cantonese speaker will be a plus.</p> <ul style="list-style-type: none"> • Open-minded, proactive, self-motivating • At least 2 years of experience in Sales for industrial product and at least 2 years of team management • Experience in multinational company working experience is preferred
Langues		Français