


## Détail de l'offre : Key Manager- Logistics Sales

<b>Partenaire</b>	 Xiaoju Global
<b>Adresse</b>	Sydney
<b>Ville</b>	Pékin
<b>Référence</b>	XJ0062
<b>Titre</b>	Key Manager- Logistics Sales
<b>Description du poste</b>	<p>Responsibilities</p> <ul style="list-style-type: none"> <li>According to the company's market strategy and market sales goals, combined with the market information to make market forecasts, formulate expansion goals, sales strategies and plans, and organize the implementation.</li> <li>Perform annual sales target allocation and lead the team to complete the company's annual sales target</li> <li>Team building and management, reasonable setting of departmental organizational structure and positions, development and training of employees' capabilities</li> </ul> <p>Work Location□</p> <p>Germany or Netherlands or Poland or France</p> <p>Salary□</p> <p>Negotiable</p> <p>Deadline□</p> <p>Recruitment will stop when the right person is recruited.</p>
<b>Type de contrat</b>	Emploi
<b>Métier</b>	Commercial / Ventes
<b>Description de la société</b>	The logistics company began to expand its international business in 2013 with offering diversified products to clients including international transportation, cross board import, export, value-added services, low-cost and high-efficiency
<b>Localisation</b>	Germany or Netherlands or Poland or France
<b>Pays</b>	Chine
<b>Profil recherché</b>	<p>Job qualifications□</p> <ul style="list-style-type: none"> <li>More than 8 years of work experience, more than 3 years of sales management experience in the logistics and supply chain industries</li> <li>Familiar with Chinese e-commerce and business culture</li> <li>Rich project management and business negotiation capabilities and experience, familiar with logistics market development, and familiar with the logistics industry cooperation and interaction model</li> <li>Possess good communication, negotiation and expression skills, excellent psychological qualities, and good team management skills</li> <li>Experience in local national sales work is preferred</li> <li>Local Citizen or with PR required</li> </ul>
<b>Expérience</b>	Expérimenté (3-10 ans)
<b>Secteur</b>	Transports
<b>Langues</b>	Anglais