

## Détail de l'offre : Business Analyst - HCMC

<b>Partenaire</b>	ERAI Asia
<b>Adresse</b>	ERAI Asia Pilotco Building, 6th Floor, 45 ABCD Đinh Tiên Hoàng, Bến Nghé, Hồ Chí Minh, Vietnam
<b>Ville</b>	Ho Chi Minh-Ville
<b>Référence</b>	23D1684894879
<b>Titre</b>	Business Analyst - HCMC
<b>Description du poste</b>	<p><b>MISSIONS</b></p> <p>As a business analyst, your role is to gain a comprehensive understanding of our Western corporate clients' needs and goals, and support them in effectively entering the Vietnamese and SEA markets, first to generate revenue, and in the longer term to establish a lasting partnership with ERAI. Your responsibilities would typically consist in identifying the most suitable and efficient business partners and channels (joint ventures, agents, distributors, direct sales...) to help our clients establish a strong and swift business footprint in the target markets.</p> <p>Main missions:</p> <ul style="list-style-type: none"> <li>* Collect data for client's needs</li> <li>* Identify &amp; qualify potential business partners for our clients</li> <li>* Contact local companies to introduce the client</li> <li>* Organize meetings + edit meeting minutes</li> <li>* Edit and organize data in final reports</li> <li>* Join the client meetings</li> </ul>
<b>Type de contrat</b>	Emploi
<b>Société</b>	ERAI ASIA
<b>Description de la société</b>	<p><b>ABOUT THE COMPANY</b></p> <p>ERAI ASIA is a Vietnam based &amp; French owned business consulting company with 10+ years background in international business development. We support western companies in their business development in Asia through tailor made services: market study, business development, commercial representation, distribution, company establishment, and 2 fully- serviced business centers in HCMC.</p> <p>We genuinely care about people as our assets are our people. We encourage our team to work with passion, grow together and put quality in the first place even the smallest task.</p> <p>In the development of the business, we are looking for a Business Analyst to join our team</p>
<b>Localisation</b>	Ho Chi Minh City
<b>Pays</b>	Vietnam
<b>Profil recherché</b>	<p><b>QUALIFICATIONS &amp; SKILLS</b></p> <p>Diploma: Bachelor degree in Business related field</p> <p>Experience: Ideally from 2 years of experience</p> <p>Languages: Native Vietnamese, English Fluent, French is a plus</p> <ul style="list-style-type: none"> <li>□ Previous experience in the international business industry</li> <li>□ International mindset: studied or worked abroad</li> <li>□ Can work under pressure and simultaneously handle several projects</li> <li>□ Basic technical knowledge</li> <li>□ Understanding of the international business rules (incoterms, distribution, import, etc.)</li> <li>□ Business mindset, solution oriented</li> <li>□ Good computer skills: PPT/ Excel/Word/ Data visualization</li> <li>□ Being curious and dare to explore</li> </ul>
<b>Expérience</b>	Débutant (-3 ans)
<b>Langues</b>	Viétnamien