

Détail de l'offre : Internship Business Development France (m/f/d) - located in Paris

Partenaire	CHOOSE PARIS REGION
Adresse	11 rue de CAMBRAI
Ville	Paris PARIS
Titre	Internship Business Development France (m/f/d) - located in Paris
Description du poste	<p>YOUR MISSION</p> <p>Development and realization of strategically important projects in our Business Development and Consultant Relations department</p> <p>Support of the Business Development Team with the definition of new business opportunities, active acquisition of new customers and development of standing business relations</p> <p>Preparation of presentations to support sales activities</p> <p>Support with lead generation and lead qualification</p> <p>Preparation and realization of market analysis</p>
Type de contrat	Stage
Société	COMATCH
Description de la société	<p>COMATCH is the leading online marketplace for top independent consultants and industry experts in Europe. Our network of more than 8,000 hand-picked profiles grows every day, ensuring that companies of all sizes and from all industries get the flexible support they need. Our approach is digital, but with a strong personal relationship with our clients. We already work with two thirds of the DAX30, we are repeatedly among the 50 fastest growing young companies in Germany, and LinkedIn ranks us among the five most sought after start-ups. We are on an exciting growth journey and want to further expand our leading position.</p> <p>YOUR MISSION</p> <p>Development and realization of strategically important projects in our Business Development and Consultant Relations department</p> <p>Support of the Business Development Team with the definition of new business opportunities, active acquisition of new customers and development of standing business relations</p> <p>Preparation of presentations to support sales activities</p> <p>Support with lead generation and lead qualification</p> <p>Preparation and realization of market analysis, that's why we are looking for you.</p>
Localisation	PARIS
Pays	France
Profil recherché	<p>YOUR PROFILE</p> <p>Solid academic background from a top university, preferably in business administration (commerce), engineering, or economics</p> <p>First professional experiences in form of internships, preferably in consulting/investment banking or startup</p> <p>French on a native level, fluency in English</p> <p>Familiarity with Excel and Power Point</p>
Secteur	Services Divers aux entreprises