

Détail de l'offre : Retail Marketing Specialist- NPD & Trade

Partenaire Beijing Andros company 0000000000000

Adresse Nankou Farm, Changping District

Ville Beijing

Référence 22D1662430833

Titre Retail Marketing Specialist- NPD & Trade

Description du poste General Work Summary:

Responsible for retail marketing plan, execution and follow-up, as well as the product management and new products launch, report to National Marketing Manager.

Responsibilities []

1. NPD: work with Retail marketing manager on new product development project. including new product, and current product optimize

2. Consumer promotion: Implement retail market strategy, take responsibility of BTL activities for both imported and local brands, monitor and evaluate each promotion performance. Coordinate with sales team to ensure efficient implementation

3. Trade promotion: Execute trade promotional plan based on sales and clients business development and requirements

4. POSM development: Lead design of POSM/ display tools/ communication materials, guide and supervise the production and delivery.

5. Data support: Responsible for analyzing internal sales data, gathering market intelligence information and writing regular marketing competitiveness reports.

6. Budget management: Effective budget track and control

7. Supplier management: Manage relevant event agencies for smooth activities execution. Manage supplier to deliver results on time and issue payment when necessary.

8. Market visit and audit: Visit market periodically to check shelf display, terminal image,

promotion execution etc. Feedback market findings to team

Type de contrat Emploi

Métier Commercial / Ventes

Etudes/ R&D / Qualité Marketing / Webmarketing

Organisation / Systèmes d'information Production / Fabrication / Contruction

Société Andros

Localisation Beijing

Pays Chine

Profil recherché Qualification & Requirements []

1. Minimum 3-years FMCG marketing experiences with basic knowledge and insight of NPD and modern trade channel.

2. Good communication skills and excellent execution capability. Quick learner and good team player with strong sense of responsibility

3. Capability on data interpretation and analysis

4. Can work under pressure and limited timing, with strong initiative and positive thinking

5. College education level or above, fluent in oral and writing English. Familiar with Office software operation.

6. English Language is preferred.

Expérience Expérimenté (3-10 ans)

Secteur Agriculture / Viticulture / Pisciculture

Agroalimentaire

Langues Anglais