


Détail de l'offre : Key Account Manager of France

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| Partenaire |  Mint Group |
| Ville | Jiaxing |
| Référence | 22D1671176641 |
| Titre | Key Account Manager of France |
| Description du poste | <p>*Set up and propose a strategy regarding International corporate accounts.</p> <p>*Promote sales and participate in the development of the business of branches.</p> <p>*Plan and coordinate business development strategies to reach BD's team yearly target.</p> <p>*Maintain relationships with International corporate OEMs and constantly find new prospects.</p> <p>*Keep constant relationships with existing big clients and collect feedback for improvement.</p> |
| Type de contrat | Emploi |
| Métier | Commercial / Ventes |
| Société | Mint Group (France) |
| Description de la société | <p>Founded in 1992 by a Taiwanese entrepreneur, Mint Group grew over the years as a complete new player in the automotive industry. Mint Group successfully became a publicly traded company by listing on the Hong Kong Stock Exchange (stock code: 0425) on December 1, 2005. Since then, Mint continues to expand its business globally, obtaining a seat as one of the top 100 Global Automotive Suppliers since 2017. With one the world's best and most diverse customer platform, Mint invested in the electrification of the industry to become the world's largest supplier of aluminum battery casing and exterior parts supplier.</p> |
| Localisation | Paris |
| Pays | France |
| Profil recherché | <p>•Bachelor degree or above in science and engineering.</p> <p>•Fluent in French and English, which can be used for business negotiation.</p> <p>•Relevant experience in automobile industry, sales experience for key accounts, 5-10 years of work experience preferable.</p> <p>•Native French speaker is preferred.</p> |
| | Date limite de candidature: 30/04/2023 |
| Expérience | Expérimenté (3-10 ans) |
| Secteur | Automobile |
| Langues | Français |