

Détail de l'offre : Business development manager

Partenaire	French Chamber of Commerce Singapore
Adresse	541 Orchard Road, #09-01 Liat Towers
Code postal	238881
Ville	Singapore
Référence	20D1602217948
Titre	Business development manager
Description du poste	On behalf on one of its clients, the French Chamber of Commerce is looking for a Business development manager

Our client is an international freight forwarder who wants to develop its business in ASEAN. We are looking for a business developer

Responsibilities:

- To develop business with direct clients in the South East Asia (not limited to) region;
- inform and update them about products; build up a versatile network, monitor profitability of the partner and area.
- To steer and monitor volume development, customer development, sales performance and profitability of the relevant trade lane and report activities timely and efficiently;
- To bring expertise in country facts and knowledge, economic geography skills, competitor information, key and target accounts;

Requirements

- Diploma or above in Business Administration/Logistics or equivalent;
- 3-8+ years of working experience in freight forwarder;
- Proven record of own business development with multinationals;
- Fluent in English, French is a plus to liaise with clients in Europe and with the headquarter.

Type de contrat	Emploi
Métier	Direction (générale, business unit) / Stratégie
Pays	Singapour
Secteur	Audit - Conseils
Langues	Anglais