

<b>Partenaire</b>	
<b>Référence</b>	22D1642492485
<b>Titre</b>	Operations Field Representative Test Cells
<b>Description du poste</b>	<ul style="list-style-type: none"> <li>* Develop and maintain strong and long-term relationships with customers</li> <li>* Develop and maintain local suppliers and partners network.</li> <li>* Build an effective communication on on-going projects between Safran TC offices and customers, suppliers/partners in order to maintain stakeholders' cohesion and achieve project commitments, and enable the projects performance:</li> <li>-□Design phase: attend design reviews and technical meetings to make sure interfaces with customers are defined and well understood. Ease communication and contribute to find agreement in case of conflicts or misunderstanding.</li> <li>-□Manufacturing phase: follow up of local suppliers on a regular basis. Perform quality inspection and factory acceptance of pieces of equipment manufactured by local suppliers.</li> <li>-□Installation phase: contribute to on-site installation along with project team, as well as on-site commissioning activities.</li> <li>* Supporting day-to-day communication between local and distant stakeholders for converging on accurate definition of need, specification, technical interfaces and project dependencies.</li> <li>* Support actively the Safran Test Cells local supply chain, on site installation, commissioning, and support activities</li> <li>Provide translation services (verbal and written) when required.</li> <li>* Lead his activities as project (scope, time, resources, cost, integration, communication, risk, quality, purchase)</li> <li>* Ensure arbitrage and co-decision on technical option in his scope. Give orientation to Senior Management decision</li> <li>* Edit lessons learned, improve practices for the benefit of the global team</li> </ul> <p><b>Qualifications:</b></p> <ul style="list-style-type: none"> <li>* Demonstrated awareness of international variances in cultural pertaining to global SMS activities</li> <li>* Proven ability to make sound judgments and decisions and have an understanding of how decisions affect business lines and the organization as a whole.</li> <li>* Ability to acquire expertise in different field service capabilities</li> <li>* Ability to survey his customers and co-develop a strategy that can formulate an opportunity for SMS</li> <li>* Ability to understand customers specific and generic, explicit and non-explicit needs, and support in proposing tailor made solutions</li> <li>* Able and willing to travel up to 50% of the time both domestically and internationally, as required</li> <li>* Strong communication skills both verbal and written with a proven ability to be assertive yet approachable delivering a positive customer service experience, even in case of claim or severe dissatisfaction</li> <li>* Demonstrate accuracy and thoroughness; actively seeks opportunities to improve and promote quality and monitors own work to ensure quality is met</li> <li>* Self-motivated, driven, organized, detail oriented, able to multi-task, able to prioritize activities</li> <li>* Self-starter with ability to work under pressure to deliver targets on time</li> <li>* Ability to locate and establish business relationships with key customer decision makers</li> </ul> <ul style="list-style-type: none"> <li>* Ability to manage multiple project activities and communicate goals, objectives, lead highly multidisciplinary team, identify and manage external stakeholders</li> <li>* Ability to work in different cultures with successful outcome</li> <li>* Ability to build consensus with support teams to provide customers with an excellent service</li> <li>* Proficient in MS Office programs to include Excel, Word, PowerPoint, and Outlook Education/Experience:</li> <li>* Bachelor's degree in related field required</li> </ul>

- \* 5-8 years of experience required
- \* Proven experience in Project Management of approximately \$2M-\$10M of yearly budget
- \* Able to apply PMI or equivalent methodology
- \* Proven skill in more than one Test Cells profession
- \* Fluent in Chinese and English

**Type de contrat** Emploi  
**Société** SAFRAN  
**Localisation** Shanghai  
**Pays** Chine  
**Expérience** Expérimenté (3-10 ans)  
**Secteur** Aéronautique - Spatial - Matériels de transport