

Détail de l'offre : sales engineer

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| Partenaire | Cible Rh Emploi |
| Adresse | Akwa - Carrefour Ancien Dalip Immeuble Amicale Chine - Cameroun |
| Code postal | 3462 |
| Ville | Douala |
| Référence | SE-RH-008-03-20 |
| Titre | sales engineer |
| Description du poste | JOB MISSION(S): Develop the client's portfolio. Participate in defining the commercial policies of the company. JOB ACTIVITIES Prospection of mining companies present within sub-saharan Africa. Ensure a sales and follow-up meeting with these companies. Respond to requests for services revolving around internal competence (marketing, consultancy, sales administration) Initiate and establish meetings geared towards the sales within and follow-up of these companies. Draw up commercial proposals. Provide solutions and technical advice to clients. Establish estimates for clients and effectively follow up all service offers. Promote and promulgate the company's brand image. Promote corporate branding. |
| Type de contrat | Emploi |
| Métier | Commercial / Ventes |
| Description de la société | OUR CUSTOMER: Company specialized in the mining segment through Sub-Sahara countries. |
| Localisation | Based in Any Country Sub-Sahara |
| Pays | Cameroun |
| Profil recherché | JOB PROFILE: Minimum of a Masters in Civil engineering of Mines. Minimum experience (in a joint will be excellent) in sales from between 5-7 years. Good mastery of exploitation in the mining domain. Good mastery of sale techniques. Good mastery of mining methods and mining environments within sub saharan Africa. Good sense of organisation and ability to prioritise tasks. Exhibits confidence and good inter relational skills. Pro-active and diplomatic. Ability to work solo without a lot of supervision. Results oriented. Versatile. |
| Applications are received solely through http://www.emplois.groupe-cible.com | |
| Expérience | DEADLINE : 23 March 2020 at 18H00 Expérimenté (3-10 ans) |
| Secteur | Agroalimentaire |
| Langues | Anglais Français |